

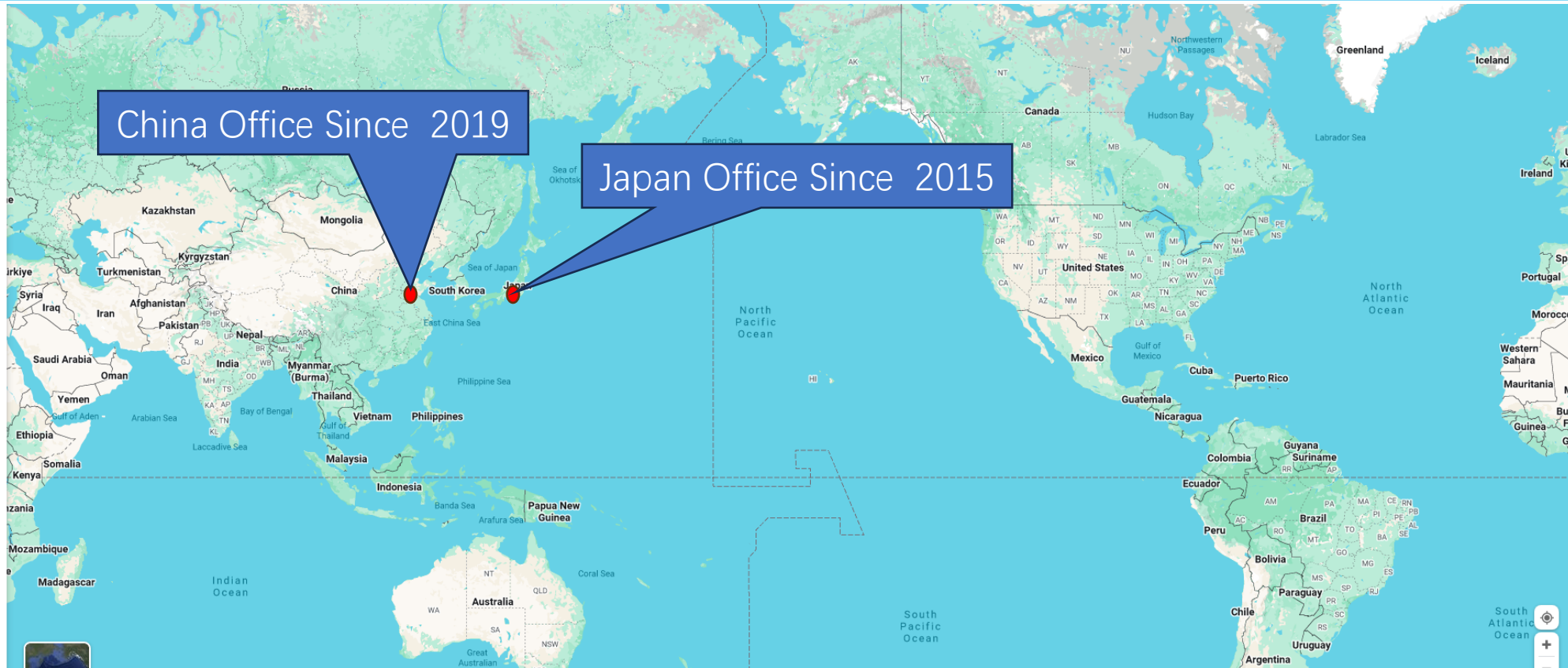
# Jinan Trixpro Information Technology Co.,Ltd.

## Company Introduction

2024.10.08



# 01 We provide Salesforce consulting services in China and Japan.

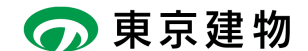


Jinan Trixpro is a CRM consulting and system integration company with cloud company and big data as its core technologies. We provide industry solution through Salesforce.com platform, offer on-demand customization to customer with the most valuable CRM consulting. Services in the photovoltaic, finance, media, healthcare, education, manufacturing, Internet technology and automotive related industries.

## 02 We have obtained practical Salesforce certification qualifications.



## 03 We have served hundreds of clients.



## 04 We have carried out various system integrations.



LINE WORKS



ORACLE  
NetSuite

DocuSign®



We utilize various development platforms, enabling integration with diverse systems.



# 05 Consultant - Ai Xianquan



## About Me



Name: Ai XianQuan

### Educational Background:

Bachelors Degree in Computer Science, Shandong University (Graduated in 2005)

### Professional Experience:

IT Development (2005–2019):

Over 14 years of experience in IT development, specializing in system design and implementation.

Founder of EliteStation Co., Ltd. (2015–Present):

Established the company to provide Salesforce consulting services, focusing on delivering tailored CRM solutions to clients.

Founder of Jinan Trixpro (2019–Present):

Launched an offshore Salesforce delivery team, enhancing global CRM project execution and support capabilities.

### Key Achievements in CRM Projects:

Delivered CRM system consulting and development for a major security company.

Led CRM system consulting and development for a major internet company.

Implemented CRM solutions for a prominent printing company.

Provided CRM system development for a leading pharmaceutical company.

Customized CRM systems for a well-known educational institution.

Designed and developed CRM systems for a major online retail store.

### Core Strengths:

Extensive expertise in Salesforce consulting and development.

Proven track record in managing complex CRM projects across various industries.

Effective leadership in building and managing high-performing teams.

## 06 Consultant - Zhang Yushu



### About Me



Name: Zhang Yushu

#### Educational Background:

Bachelor's Degree in Computer Science and Technology, Shandong University (Graduated in 2005)

#### Professional Experience:

IT Consulting (2005–Present):

Over 17 years of experience in IT consulting, specializing in CRM system development and implementation for diverse industries.

#### Key Achievements in CRM Projects:

Delivered CRM system consulting and development for a major manufacturing company.

Led CRM system consulting and development for a prominent internet company.

Implemented CRM solutions for a leading pharmaceutical company.

Provided CRM system consulting and development for a well-known educational institution.

Developed CRM systems for a top insurance company.

Customized CRM solutions for a major factoring company.

Designed and implemented CRM systems for a prominent software sales company.

#### Core Strengths:

Extensive expertise in CRM system consulting and development.

Proven ability to manage complex projects across multiple industries.

Strong leadership in delivering innovative and tailored IT solutions.

# 07 Consultant - Li Chuancai



## About Me



Name: Li Chuancai

### Educational Background:

Bachelor's Degree in Information Management and Information Systems, Shandong University of Finance and Economics (Graduated in 2004)

### Professional Experience:

Project Manager at Accenture Co., Ltd. (Dalian) (2011–2014):

Led IT projects with a focus on process optimization and system implementation.

Project Manager at IBM Co., Ltd. (Dalian) (2014–2017):

Managed complex IT systems, driving operational efficiency and innovation.

Project Manager at EliteStation Co., Ltd. (2017–Present):

Leading strategic IT projects across diverse industries, specializing in business system development and integration.

### Key Achievements in IT Projects:

Temple Business System: Developed systems for Ginza salon management, burial/exhumation management, and membership registration and cancellation.

Corporate Expense and HR Management: Managed monthly expenses, labor hours, and purchase systems consistently for over a decade.

Tokyo Olympic ICON: Designed a health management system for athletes, featuring health/symptom alerts and unentered data notifications.

Dealer Card Application System: Built a system for website-based card applications, internal approvals, and application submission to card companies.

Major Pharmaceutical Doctor Todo Management: Created systems for doctor search, activity reports, and automatic authorization adjustments based on doctor transfers.

External Information Integration for a Major Agricultural Company: Automated user creation, authorization assignment, and data matching from CSV inputs.

### Core Strengths:

Over 19 years of experience in IT project management and system integration.

Proven expertise in designing and implementing scalable business systems.

Strong ability to manage cross-functional teams and deliver innovative solutions.



# 08 Consultant - Feng Yuanyuan



## About Me



Name: Feng Yuanyuan

### Educational Background:

Bachelor's Degree in Computer Science and Technology, Shandong University (Graduated in 2006)

### Professional Experience:

#### IT Development (2006–Present):

14 years of experience in IT development, specializing in CRM system design, consulting, and implementation across various industries.

### Key Achievements in CRM Projects:

- Delivered CRM system consulting and development for a major construction company.
- Led CRM system consulting and development for a prominent IT company.
- Implemented CRM solutions for a leading pharmaceutical company.
- Designed and developed CRM systems for a top insurance company.
- Provided CRM system consulting and development for a major electronics manufacturer.
- Customized CRM solutions for a prominent internet company.

### Core Strengths:

- Extensive expertise in CRM system consulting and development.
- Proven ability to manage and deliver complex IT projects across industries.

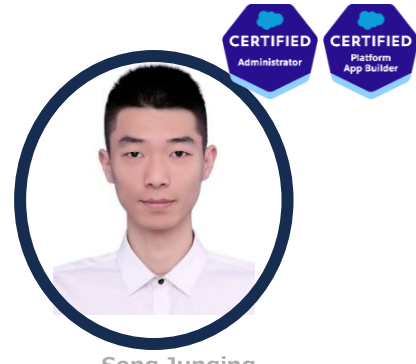
# 09 Consultant – Members



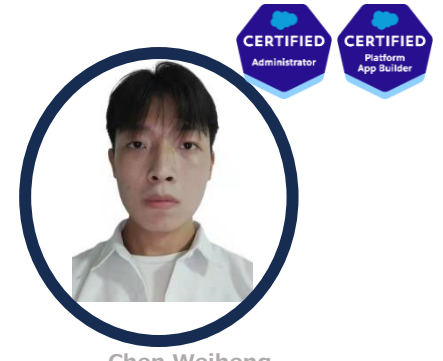
Yan Rui



Du Zhaokun



Song Junqing



Chen Weiheng



Yang Panpan



Guo Aihong



TOEIC 870  
JLPT N1  
Yang Xiujuan



Full Stack Architect  
Wang Feng

Thank you

Thank you

